



BIOGRAPHY

Harleen Bains, CFA
Managing Director and Head,
Canadian Rates Trading and Sales
RBC Capital Markets

Harleen Bains is Head of Canadian Rates Trading and Sales and has more than 20 years of experience within Fixed Income at RBC Capital Markets.

Harleen began her career with RBC in 1996 as part of the Global Markets Program, and moved to trading Interest Rate Derivatives, trading the front-end of the USD and CAD curve. As her responsibilities grew, in 2002 she was tasked with building out RBC's Institutional STRIP bonds business. During this time, RBC's Institutional STRIP business for Provincials and Government of Canada bonds quickly grew to rank No. 1 among its longer-standing peers. Harleen was appointed a Managing Director in 2005, managing Provincial, SSA and Rates risk.

In 2011, Harleen transitioned from trading to sales lead in Institutional Derivatives, with progressively more senior roles, including leading the Rates Sales business in the U.S. She returned to Canada in 2014 to expanded Canadian responsibilities for Money Markets and Futures.

Currently, she has CIO-level relationships across RBC Capital Market's client base, positions RBC as a thought leader in Canadian OTC Derivatives Reform and her derivatives footprint is widely considered the best in the industry.

Along with her Capital Markets experience, Harleen is a charter member of United Way's Women United (previously Women Gaining Ground). Women United focuses its efforts on raising funds to support education and employment programs for women in Toronto and York regions. Harleen also sits on United Way's Toronto and North York Cabinet as Co-Chair Women's Leadership Initiatives.

Harleen earned her Bachelor of Commerce Degree (Finance) from the University of Calgary in 1996 and is a CFA charter holder.